

**D. R. Schaal Agency, Inc.**  
Federal Licensed Grain Inspectors

Website: [www.drshaal.com](http://www.drshaal.com)

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**Corporate Office & Lab**  
219 River Ave. N  
P.O. Box 213  
Belmond, Iowa 50421  
641-444-3122

**New Jersey Lab**  
2200 Secaucus Road  
Resources Warehouse  
North Bergen, New Jersey 07047  
515-851-1002

**Georgia Lab**  
1107 U.S. Hwy 80 E  
Suite F  
Pooler, Georgia 31322  
912-531-5616

**South Carolina Lab**  
2265 Clements Ferry Road  
Suite 207-D  
Charleston, South Carolina 29492  
843-892-1029

**Agricultural Marketing Fees and Charges**

**Effective Date:** January 1, 2021. The Federal Grain Inspection Service (FGIS) must approve all fees for official services and Official Agencies (OAs) will assess only those fees appearing on their current approved fee schedule. State and local taxes will be added as required.

**Regular Hours and Hourly Rates:** Iowa Lab: 7:30 a.m. to 4:30 p.m., New Jersey , Georgia and South Carolina Labs: 7:00 a.m. to 4:00 p.m. (first eight hours within regular business hour), Monday through Friday, except Holidays. All hourly charges will be assessed in quarter hour increments, per individual necessary to perform the service.

**Iowa:** Inspector / Technician / Weigher / Probe, Sampler: \$26.25/hour  
**New Jersey:** Inspector / Sampler /Technician/ Weigher: \$44.94/ hour  
**Georgia and South Carolina:** Inspector / Sampler /Technician/ Weigher: \$34.55 / hour

**Onsite Lab Staffing:** Applicable hourly rate, per person and is subject to overtime, Holiday / Sunday rates. Basis will include travel time, mileage and unit fees.

**Overtime Hourly Rate:** One and one half regular hourly rate assessed in quarter hour increments in addition to unit fees, for work performed on Saturday and other than regular hours.

**Holiday / Sunday Hourly Rate:** Double regular hourly rate assessed in quarter hour increments in addition to unit fees. Holidays are: New Year’s Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Day and after 12:00 p.m. on Christmas Eve and New Year’s Eve. The observance of holidays that fall on weekends will follow Federal protocol.

**Callout Time:** A minimum of 4 hours per person will be assessed at the applicable hourly rate when requests for service are withdrawn or in the event of request resulting in personnel returning to duty after dismissal.

**Standby / Travel time:** Assessed per individual at applicable hourly rates for applicant caused delays.

**Mileage:** The Internal Revenue Service standard rate will be the maximum assessed for all services performed basis service point’s lab and prorated whenever possible. Any change to the mileage rate is possible when the IRS changes their standard mileage rate.



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**Personnel Safety:** It is the customer’s responsibility to make the grain, commodity or stowage area safely accessible. Agency employees do not open or close doors or lids on railcars or shipping containers. There must be a minimum of two people at all times on top of railcars and in the immediate vicinity at facilities where services are being performed. This can be two Agency employees or one Agency employee and one customer employee. This is to ‘render aid if needed’ or to call for assistance.

**Weather Policy:** Agency will adhere to the following inclement weather policy: Sampling and stowage examination requests may be delayed, curtailed or dismissed when any of the following conditions exist: High winds, rainfall/snow that creates conditions that are dangerous to employee and/or facility specific conditions that could put employees providing services in jeopardy. Adequate lighting must be provided when onsite services are requested after sunset. Agency will abide by federal, state and local authorities in regards to voluntary and/or mandatory evacuations in the event of severe weather or other natural disasters.

**Agricultural Marketing Act Services:** In addition to the following unit fees, inspector, technician, sampler, travel, standby time and mileage will be assessed for all services unless noted.

Phytosanitary Inspection only, per container.....	\$14.34
Sampling only, per container.....	\$12.60
Stowage Examination, per container .....	\$7.35
Stowage Examination, per hold on vessel .....	\$47.25
AMA Weight Certificate, per container, includes stowage exam.....	\$12.85
Fumigation Witness, per unit.....	\$6.04
Bulk Commodities loaded under AMA provisions, per metric ton.....	\$0.21
Mycotoxin Test, per test, includes labor.....	\$35.00



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**Unofficial Service, not performed under the authority of the Agricultural Marketing Act:**

Mailing samples to industries, per sample, plus postage .....	\$3.15
Letterhead Statement, per request .....	\$52.50
Certified Weight Certificates, per unit.....	\$4.75
Combine sublots for industry .....	\$10.50
Security Seals, Plastic, per seal .....	\$0.75
High Security Seals, per seal .....	\$1.75
Duplicate Certificates, per certificate .....	\$2.50
Rush order, plus applicable unit fee .....	\$25.00
GMO test, per test .....	\$35.00

Toll road charges will be charged back to applicants as they occur.

Document Research billed at local hourly rate.

Use of Agency FedEx account will carry 10% markup.

Per Diem of \$50.00 plus \$150.00 hotel, per person for overnight assignments will be assessed.

Other expenses such as mileage, sample delivery, postage, etc. will be charged for other services not covered by AMA in addition to the unit fees listed in the schedule.